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HEALTHY SCHOOLS CAMPAIGN
Healthy Students, Promising Futures Learning Collaborative

“Our Story”
Launched in 2016 by:
• U.S. Department of Education (ED)
• U.S. Department of Health and Human Services (HHS)
Support and current leadership from:
• Healthy Schools Campaign (HSC)
• Trust for America’s Health (TFAH)
15 Participating State Teams
Medicaid Reimbursement in the School Setting
Today’s Speakers

- Hamilton Johns - Health Insurance Specialist, Division of Reimbursement and State Financing
- Mary Cieslicki - Technical Director, Division of Reimbursement and State Financing
- Richard Kimball - Health Insurance Specialist, Division of Reimbursement and State Financing
School Based Services

Payment and Financing
Telehealth
February 2019

CMCS/FMG/DRSF
Session Objectives

• Understand how Medicaid services provided in the school setting by school providers, school health centers, and other providers can be reimbursed

• Understand the basics of the “Free Care” policy

• Understand payment basics – Fee For Service (FFS)

• Understand funding basics

• Special topic - telehealth basics
Medicaid Rules

• There is no service category in Medicaid entitled “school-based services,” or “early intervention services,” or Individualized Education Program (IEP) services

• To be eligible for payment by Medicaid, services must be included among those listed in Title XIX, section 1905(a) of the Social Security Act

• Services must be coverable in the state plan which makes services available to children 0-21 available to all beneficiaries under EPSDT

• Health services covered by Medicaid and provided in schools must be defined in terms of Medicaid’s statutory and regulatory requirements
Services Provided in Schools

• Medicaid services are not limited to those included in an Individualized Education Plan (IEP) or Individualized Family Service Plan (IFSP).

• May also include:
  – other health care services under section 1905(a) of the Social Security Act provided by qualified providers enrolled in the Medicaid program to Medicaid eligible individuals.
  – Medicaid-covered health care services included in a child’s individual service plan per section 504 of the Rehabilitation Act of 1973.

Tip: If a state seeks to amend its state plan to expand Medicaid covered services in schools beyond what is included in an IEP or IFSP, Medicaid services must be available to Medicaid eligible individuals who meet the medical necessity criteria for the services.
Policy on Payment for School Services

• Because schools are public providers of primarily non-medical services and because, in general, third party payers other than Medicaid do not reimburse for services provided in the schools, Medicaid requires that states demonstrate that rates paid for services in schools are no higher than the actual cost of providing the medical services.
Policy on Payment for School Services

• A state may pay providers the Medicare or Medicaid state plan rate without demonstrating cost.

• CMS’s policy on the rate helps to assure that payment meets the requirements of section 1902(a)(30)(A) which specifies that payment be economic and efficient.
Funding the Non Federal Share – Basic Terms

• Total computable (TC) state Medicaid expenditure: the amount a state expends for the rendering of a Medicaid service

• Federal financial participation (FFP): The funding provided by CMS as its share of the TC state Medicaid expenditure

• Federal Medical Assistance Percentage (FMAP): The % at which CMS provides FFP as its share of the TC state Medicaid expenditure
Funding the Non Federal Share

Basic References

• 42 CFR §433.51 – Local govt. participation in funding
• 42 CFR §433.56 – Classes of health care services and providers defined
• §1905(b) of the Social Security Act – specifies FMAP for states
• §1902(a)(2) of the Social Security Act – requires that reimbursement not be contingent on funding
Sources of the Non Federal Share

- General fund revenue appropriations to the Medicaid agency
- Permissible taxes and provider donations
- Intergovernmental Transfers (IGT)
- Certified Public Expenditures (CPE)
Funding Mechanisms

CPEs
• Must be actual cost
• Annual reconciliation (identifying the difference between any interim payments and cost) is required
• In the case of certain payments which exceeds cost, the State must settle to cost. Cost settlement cannot occur as an adjustment to future rates

IGTs or Appropriations
• Community rates can be used
• No reconciliation required
• Current policy – IGT must be made prior to payment by the Medicaid Agency. Provider must retain the entire payment
Certified Public Expenditures

• A CPE is an expenditure made by another unit of government on behalf of the single State Medicaid Agency.

• A governmental provider may certify its actual incurred cost. Additionally, a unit of government that reimburses a non-governmental provider a rate may certify the cost of the rate.

• When a governmental agency is itself the provider then it may not certify the cost of a rate that it pays to itself.
In reporting cost providers must adhere to 2 CFR §200 as implemented by HHS at 45 CFR §75 Uniform Administrative Requirements, Cost Principles, and Audit Requirements for HHS and 42 CFR §413 Principles of Reasonable Cost Reimbursement (Medicare cost principles)

Providers must allocate costs using a cost report that adheres to the cost principles above and reviewed time study
Cost Reporting

- Cost must be reported annually by the LEAs to the Medicaid agency using a uniform SBS cost report and a CMS-approved Random Moment Time Study for direct medical services.
• Direct costs include salaries and fringes of direct medical personnel, direct medical supplies and equipment, and costs related to contractors providing services

• CMS requests states to complete a chart which specifies the types of practitioners it proposes to include in the direct services cost pool
  • Permits States to document that these providers are Medicaid qualified
Personnel Cost and Time Studies

• Personnel costs are allocated to direct service costs using a CMS-approved time study. These costs are further adjusted by the ratio of Medicaid children with IEPs to total children with IEPs.

• The time study and codes and allocation statistic would be modified when certified cost covers services provided through free care.
The Time Study
Free Care and IEP Services

• The time study codes can accommodate reporting direct service time for IEP services and free care

• A state may elect to certify only the cost of IEP services, Free Care services or IEP services plus Free Care services
## Time Study Example - IEP Speech Pathologist

<table>
<thead>
<tr>
<th>Metric</th>
<th>Description</th>
<th>Value</th>
</tr>
</thead>
<tbody>
<tr>
<td>Salary Cost</td>
<td>A</td>
<td>$75,000</td>
</tr>
<tr>
<td>Direct Service Time</td>
<td>B</td>
<td>90%</td>
</tr>
<tr>
<td>Medicaid IEPs/All IEPs</td>
<td>C</td>
<td>75%</td>
</tr>
<tr>
<td>Total MA cost</td>
<td>A * B * C</td>
<td>$50,625</td>
</tr>
</tbody>
</table>

10% admin & education
# Time Study Example – Free Care School Nurse

<table>
<thead>
<tr>
<th>Salary Cost</th>
<th>Direct Service Time</th>
<th>Medicaid Beneficiaries / All students</th>
<th>Total MA cost</th>
</tr>
</thead>
<tbody>
<tr>
<td>A</td>
<td>B</td>
<td>C</td>
<td>A * B * C = D</td>
</tr>
<tr>
<td>$70,000</td>
<td>50%</td>
<td>40%</td>
<td>$14,000</td>
</tr>
<tr>
<td>50% admin &amp; education</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
## Time Study Example – IEP/Free Care Nurse Practitioner

### Certifying Combined Care Services Costs

<table>
<thead>
<tr>
<th></th>
<th>Salary Cost</th>
<th>Direct Service Time</th>
<th>Medicaid Allocation Ratio</th>
<th>Total MA cost</th>
</tr>
</thead>
<tbody>
<tr>
<td>IEP</td>
<td>$110,000</td>
<td>60%</td>
<td>75%</td>
<td>$49,500</td>
</tr>
<tr>
<td>FREE</td>
<td>$110,000</td>
<td>30%</td>
<td>40%</td>
<td>$13,200</td>
</tr>
<tr>
<td>Total</td>
<td></td>
<td>10% admin &amp; education</td>
<td></td>
<td>$62,700</td>
</tr>
</tbody>
</table>

\[A \times B \times C = D\]
CPEs and Billing

• Although cost is identified in the aggregate when CPEs are used, without respect to the number of claims submitted, states are still required to record claims for SBS in MMIS.

• MMIS provides for prompt eligibility verification and a complete audit trail from service to claim.
Medicaid Administrative Claiming Principles

• An allowable administrative cost may not include overhead costs of operating a facility

• An allowable administrative cost may not include the operating costs of an agency whose primary purpose is other than operation of the Medicaid program

• An allowable administrative cost must be included in a CAP approved by HHS Cost Allocation Services
Medicaid Administrative Claiming Principles

• An allowable administrative cost must be directly related to a Medicaid state plan or waiver service

• An allowable administrative cost cannot reflect the cost of providing a direct medical or remedial service

• An allowable administrative cost cannot be an integral part or extension of a direct medical or remedial service, such as patient follow-up, patient education, and counseling
Examples of School Medicaid Administrative Activities

• Medicaid Outreach
• Facilitating Medicaid Eligibility Determinations
• Translation Related to Medicaid Services
• Program Planning, Policy Development, and Interagency Coordination for Medical Services
• Referral, Coordination, and Monitoring of Medicaid Services
Telehealth

- Telehealth is an alternative approach of providing 1905(a) services used to facilitate the provision of services
  - Does not replace any covered services
  - No Medicaid rules on Telehealth, allows states flexibility in designing

- Telehealth offers two-way, real time interactive communication that links a patient at an originating site and a provider at a distant site

- States have the flexibility to set program parameters defining when & how services may be provided using telehealth
The School as an Originating Site

• Usually, a school would serve as an originating site, where students would receive services

• The originating site can certify the additional cost associated with telehealth services but cannot include start-up costs in the certification

• Originating sites must follow state’s parameters for delivery of services through telehealth
Sample Telehealth Criteria

Participant is eligible to receive telehealth services if the individual:

• Enrolled in Medicaid on the date the service is rendered

• Consents to telehealth services (unless there is an emergency that prevents obtaining consent)

• Present at the originating site at the time the telehealth service is rendered

• Authorized to receive services, except for services provided in a hospital emergency department
Potential Originating Sites

- College or university student health or counseling office
- Community-based substance use disorder provider
- Deaf or hard of hearing participant’s home or any other secure location as approved by the participant and the provider
- Elementary, middle, high, or technical school with a supported nursing, counseling or medical office
- Local health department;
- Federally Qualified Health Center (FQHC)

- Hospital, including the emergency department
- Nursing facility
- Private office (physician, physician assistant, psychiatric nurse practitioner, nurse practitioner, or nurse midwife)
- Opioid treatment program
- Outpatient mental health center (OMHC)
- Renal dialysis center
- Residential crisis services site
Potential Distant Sites and Qualified Providers

Potential Sites:
- Community-based substance use disorder provider
- Opioid treatment program
- Outpatient mental health center
- Federally Qualified Health Center (FQHC)

Qualified Providers:
- Nurse midwife
- Nurse practitioner
- Psychiatric nurse practitioner
- Physician
- Physician assistant
- Provider fluent in American Sign Language
  - providing telehealth services to a deaf or hard of hearing participant
Resources
